



Career Readiness and Work-Based Learning

Experiences in Seven States

Agenda for Today

- Welcome and Introductions
- State presentations
 - Colorado
 - Delaware
 - Kentucky
 - Washington
- Guided discussion
- Questions and Answers
 - use the comment box to submit questions

Welcome and Introductions



Randy Spaulding
Executive Director
Washington State Board
of Education





Robert Hull
Executive Vice President
National Association of
State Boards of Education



Moderator



MJ Bolt
Member, Washington
State Board of Education,
Eastern Washington
Representative from
Spokane Valley



Presenters:

Gretchen Morgan

President
CareeWise Colorado

Misti Ruthven

Executive Director of Innovation and Pathways Colorado Department of Education



Timeline

CareerWise launches first cohort of apprentices – June 2017

DPS voters approved \$7M/year

Governor Establishes BEL Commission Fall 2015

Cherry Creek passed a \$40 M bond for training center.

Initial funding of \$13M secured, CareerWise Launched May 2016

Interdepartmental collaboration results in suite of workforce bills passing 2015

Governor's Mission

January 2016

DPS includes Noel, CWDC and others in Swiss institute Summer 2015

Sector Partnerships take off 2014

DPS seeing encouraging data in CTE programs Fall 2014

Formation of the DPS College and Career Pathway Council

Statewide Career Pathways Alignment Workgroup 2013

School-to-work initiative \$22 million Investment under Governor Romer 20+ years ago.

COLORADO'S EDUCATION SYSTEM



Students start high school



Students reach graduation



Enroll in college



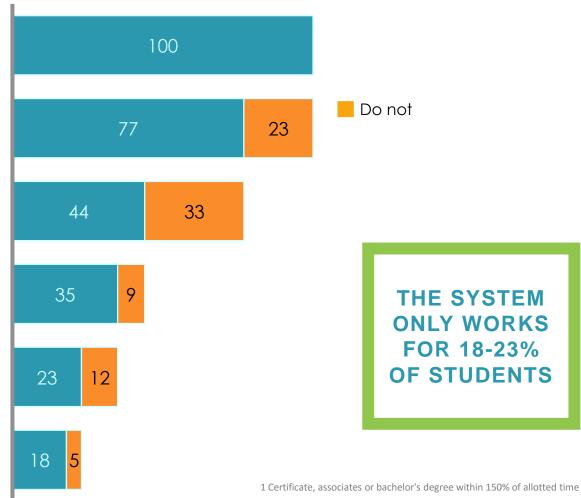
Return for a second year



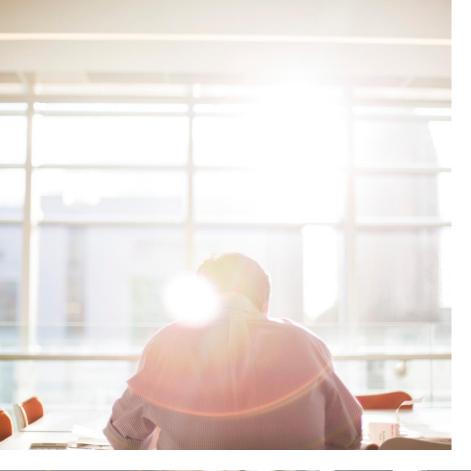
Receive a post-secondary degree¹



Immediately enter employment In Colorado



SOURCE: The Colorado Talent Pipeline Report 2015



Recruiting, hiring & training costs
Colorado
businesses
\$24K+ per
employee



Middle-skilled positions take 15% longer to fill in Colorado compared to the national average¹

RECRUITING EMPLOYEES

An estimated 25,000 weekly job vacancies in high-growth industries go unfilled because of a LACK OF SKILLED WORKERS, costing the state more than \$300 million in lost GDP²





Colorado Landscape

EDUCATION COORDINATED

COLORADO'S WORK-BASED LEARNING CONTINUUM

Work-based learning is a continuum of activities that occur, in part or in whole, in the workplace, providing the learner with hands-on, real world experience.

LEARNING THROUGH WORK LEARNING ABOUT WORK LEARNING AT WORK Career awareness and exploration Career preparation supports career Career training occurs at a work help individuals build awareness of readiness and includes extended site and prepares individuals for the variety of careers available and direct interaction with professionals employment. from industry and the community. provides experiences that help inform career decisions. Career Counseling Clinical Experiences Apprenticeship Career Planning Credit-for-work Experiences On-the-job Training Career Fairs Internships Employee Development Career Presentations Pre-apprenticeship Industry Speakers Project-based Learning Informational Interviews Mentoring Worksite Tours

OUTCOMES:

Skilled Talent for Business + Meaningful Careers for Students & Job Seekers

BUSINESS LED















Colorado Workforce Development Council



COLORADO

Department of Education



COLORADO

Department of Higher Education



COLORADO

Department of Labor and Employment



COLORADO

Office of Economic Development & International Trade



BALANCING INCENTIVES & PROVIDING SUPPORTS

CareerWise Colorado connects industry and education to create a statewide, modern youth-apprenticeship system.

Apprentices earn a wage while gaining valuable workplace experience, a nationally recognized industry certification and debt-free college credit.

APPRENTICE





Industry benefits from tangible financial ROI as it makes the shift from being consumers of talent to producers of talent.

BUSINESS

EDUCATION

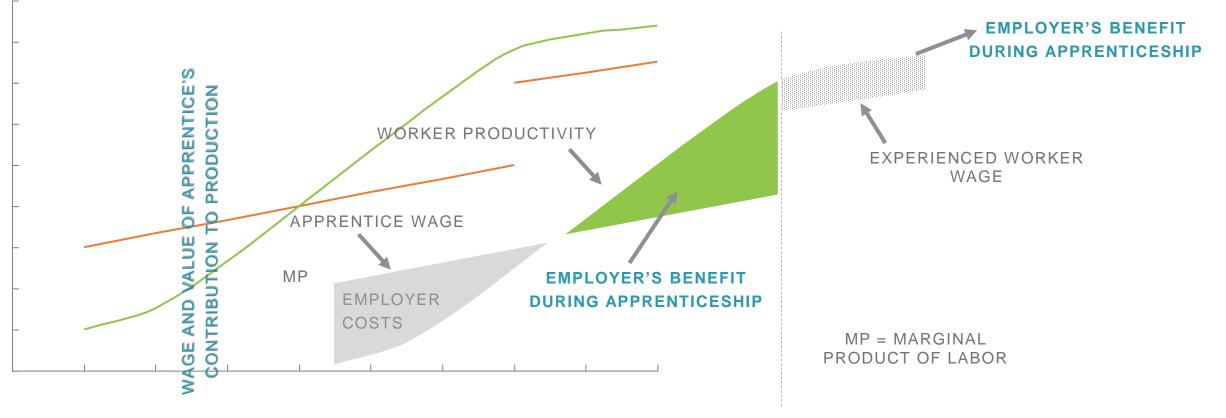


K-12 and higher
education institutions
improve student
outcomes with
increased student
engagement and
attendance, graduation
rates and college-credit
attainment.

POSITIVE ROI ON APPRENTICE WORK

Swiss firms saw an ROI of 10% during the training period, and additional ROI once apprentices became full-time employees¹





PERIOD OF APPRENTICESHIP

EXPERIENCED WORKER

HERE'S HOW IT WORKS.

CAREERWISE APPRENTICES SPLIT TIME BETWEEN SCHOOL, TRAINING CENTERS, AND WORK ON A SCHEDULE THAT WORKS FOR STUDENTS AND BUSINESSES

II WUK	NJ.		YEAR 1	YEAR 2	YEAR 3
		AT HIGH SCHOOL Core academic courses at school (e.g., math), some community college coursework	~3 days a week	~2 days a week	NA
		ON-THE-JOB On-the-job training, in form of occupation, rotation or projects	16 hours a week	24 hours a week	32-40 hours a week
	— 2.	AT COMMUNITY COLLEGE Multi-skill training curriculum in pathway-	~150 hours a year	~175 hours a year	~200 hours a year

AFTER APPRENTICESHIP

	AT HIGH SCHOOL Core academic courses at school (e.g., math), some community college coursework	~3 days a week	~2 days a week	NA
	ON-THE-JOB On the job training, in form of occupation, rotation or projects	16 hours a week	24 hours a week	32-40 hours a week
Į.	AT TRAINING CENTER Multi-skill training curriculum in pathway-specific skills		~175 hours a year	

Student signs on as full-time EMPLOYEE



Student continues

EDUCATION

with 2- or 4-year degree



A D V A N C E D M A N U F A C T U R I N G



Quality control inspector

Production

technician

Maintenance technician

Logistics







INFORMATION TECHNOLOGY



Computer Technician

Software QA Tester

Junior Coder



University of Colorado Denver







FINANCIAL SERVICES



Accounting Clerk

Insurance Services Expert

> Financial Coordinator

Customer Support







BUSINESS OPERATIONS



Project Coordinator

Purchasing Coordinator

Operations Specialist









HEALTHCARE



LAUNCHING FOR

2018/19 CLASS

Certified Nursing

Assistant (CNA)

to Licensed

Practical Nurse

(LPN)

New Pathways & Occupations Add Diversity Each Year

Evaluating for 2019

- Cybersecurity
- GIS
- CAD/BIM
- Salesforce Designer or Admin



Sava SeniorCare



We've made significant progress in a just a year and a half

2017 **YOUTH APPRENTICES EMPLOYERS PATHWAYS** OCCUPATION Manufacturing, Technology, **TRAINING Business Operations PLANS** & Financial Services **COMMUNITIES** SCHOOL Front Range, **DISTRICTS** Western Slope Cherry Creek, DPS, & Northern Jeffco and Mesa 51 Colorado **HIGHER EDUCATION PARTNERS PARTICIPATING SCHOOLS**



Presenters

Shana Payne

Director of Higher Education

Delaware Higher Education Office

Luke Rhine

Director, Career and Technical Education and STEM Initiatives

Delaware Department of Education



Delaware's Career and College Ready Model



Delaware Context



Total DE Population: 907,135

Delaware Public School Data (2013-14)				
Delaware District/School Data				
School Districts	16			
Vo-Tech School Districts	3			
Total Charter Public Schools	21			
Total Public Schools	238			
Student Enrollment (Percent All Stude	nts Enrollment)			
Total Students	152,552			
Traditional Public School	121,076 (79.4%)			
Charter Public School	10,438 (6.8%)			
Private School	21,038 (13.8%)			
Public School Student Demographics				
White	46.6%			
African-American	31.2%			
Hispanic/Latino	15.3%			
Low-Income	35%			
English Learner	6.0%			

Guiding Question

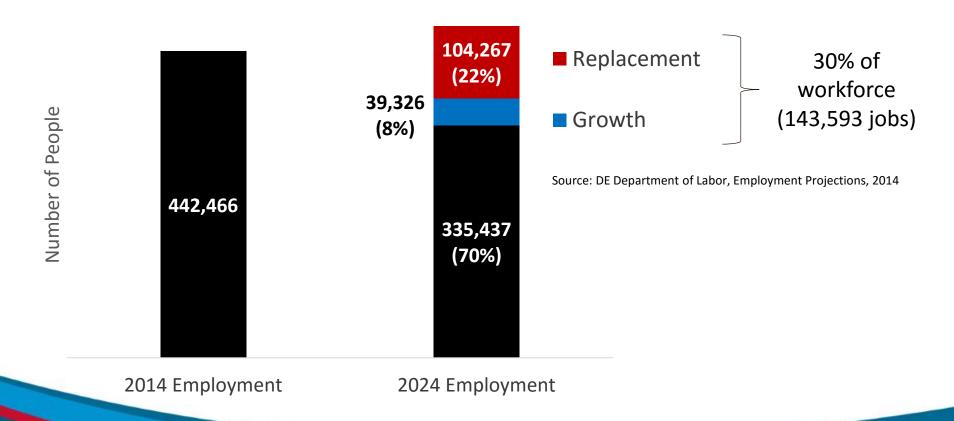
What are my career goals and how do my educational plans align?



Job Growth & Replacement

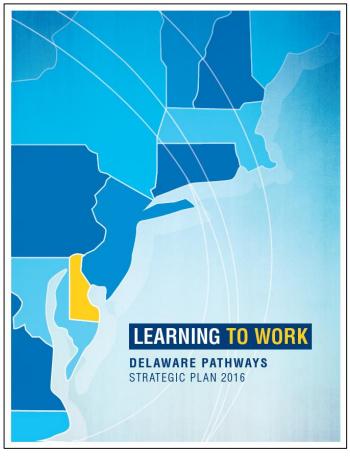
By 2024, Delaware will hire or replace 30% of its workforce

Delaware Employment Projections, 2014-2024





Priority Areas



Delaware
Department of
Education

Build a career preparation system that aligns to the state and regional economies

Delaware Technical Community College

Scale and sustain meaningful work-based learning experiences

Delaware Department of Labor

Integrate our education and workforce development efforts

United Way of Delaware & Rodel Foundation

Coordinate financial support across various sectors

Delaware Workforce Development Board Engage employers, educators, and service providers



Systems Model

Delaware's Career Pathways System

Education

Rigorous career pathways for all students, across key industry sectors, to ensure students earn early college credit and industry recognized credentials

Experience

Meaningful work
experiences and opportunities
for career coaching, provided by
a network of engaged
employers, to ensure students'
skills have value
in the marketplace

Support

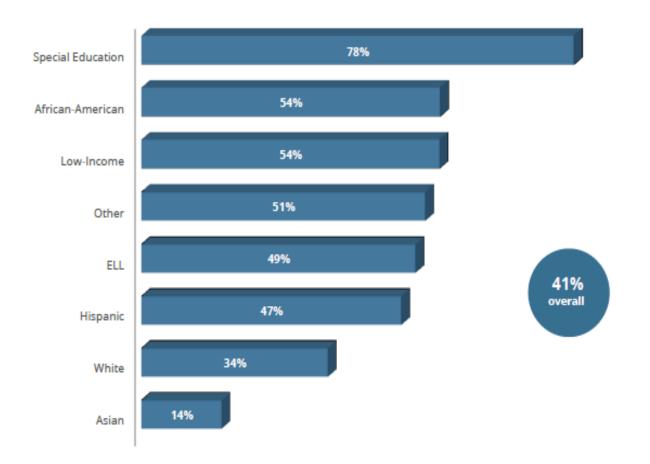
Connected services
across partnering state
agencies and community
organizations, to ensure all
youth are able to realize their
postsecondary identities

Opportunities for all Students

Acquiring both academic and technical skills in combination with meaningful work experience gives students the freedom to choose their life's path

Readiness?

Percentage of students requiring remediation by subgroup (Class of 2015)



College Ready	Career Ready
25% met SAT benchmark in Math and Reading	24% completed an industry recognized credential

What Does It Take To Get Ready?

12th Grade Transition Supports

- College Application Month
- FAFSA completion
- Decision Day

College Level Courses

- Dual Enrollment
- Advanced Placement

Reduce Remediation

- P20 Subcommittees
- Foundations Courses
- Stronger professional learning systems
- Monitor progress <u>www.doe.k12.de.us/collegesuccess</u>

What's Next?

Statewide Advisement Model

Advisory Curriculum Work-Based Learning

Professional Learning

Principles

Foundational

Driven By Student, Parent and School Voice

Strengthen 7-14 Pathways for High Demand Careers

School-Community-Higher Ed Partnerships

School and Community Based Program Coordinators

Contact Us

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luke.rhine@doe.k12.de.us

Kentucky

Terry Holliday
Retired Commissioner of Education
2009-2015

Kentucky Highlights

- Brief History of Career Readiness Focus
 - Senate Bill 1 2009
 - Career Readiness Legislation
 - NCLB Waiver
- Work Based Learning
 - Toyota Model
 - Tech Ready Apprentices for Careers in Kentucky (TRACK)
 - Ford
 - UPS
 - KY FAME

National Highlights

Brief Update

- KY and LA accountability models
- Council of Chief State School Officers Task Force
- Opportunities and Options: Making Career Preparation Work for Students
- Pathways to Prosperity Jobs for the Future
- William Symonds Arizona State career initiative
- JP Morgan Chase New Skills for Youth grants
- Advance CTE Learning that Works resource center
- CCSSO Career Readiness Network

A CASE FOR CHANGE: THE MOVEMENT TOWARD EMPLOYER LED WORKFORCE SYSTEMS

NASBE: CAREER READINESS AND WORK-BASED LEARNING WEBINAR | MAY 30, 2018

KIM MENKE - REGIONAL DIRECTOR, TMNA GOVERNMENT AFFAIRS

- KY FAME
- KY WORKFORCE CENTER
- KY WORKFORCE INNOVATION & OPPORTUNITY BOARD

EMPLOYER LED SOLUTIONS – GET INVOLVED!



EDUCATION

- PreK 12th School System
- Area Tech Centers/Community Colleges
- GOVERNMENT (Local/Region/State)
 - Education/Workforce Boards
 - Economic Development Agencies

BUSINESS

- Chamber of Commerce
- Manufacturers Association
- KY Federation Advanced
 Manufacturing Education (FAME)

◆PUBLIC 公開

Kentucky Federation for Advanced Manufacturing Education (KY FAME)

KY FAME

 Transforming Kentucky's manufacturing workforce to ensure the economic success of the Commonwealth

Mission & Goals

- KYFAME is an industry-led public private partnership implementing the world-class model for developing manufacturing talent.
- FAME accomplishes this by:
 - Identifying critical skill needs in manufacturing
 - Creating market driven career paths for manufacturing
 - Standardizing curriculum and program delivery
 - Providing meaningful work experience concurrent to the educational experience
 - Marketing manufacturing careers
 - Recruiting the next generation of employees through student sponsorship





HISTORY

Originated from 20 year continuing education program at Toyota

KY FAME industry partnership launched in 2009.

Original collaborative included 9 manufacturers in the Central KY region

First student sponsorship program (AMT) at Bluegrass Community & Technical College in 2010/11

1 company

22 AMT student Announcement of state organization in January 2015
State level board of directors

200 companies currently sponsoring approximately 650 students



Advanced Manufacturing Technician (AMT)

Primary program used by KY FAME to create a skilled workforce in skilled maintenance.

Integrated, career pathway associate degree program provided by KCTCS colleges.

Combines workplace experience with a simulated classroom environment.

KY FAME members sponsors students, who then participate in AMT

The
National Career
Pathway Network
recognized the AMT
program as the BEST
Career Pathway Program
in the U.S.

	Sample Work Week				
	1 - Week				
	М	Tu	w	TH	F
8-10 Hrs	Work	School	School	Work	Work
2-4 Hrs	Hornework & Study				

Attend classes 2 full days per week;
Work at sponsoring company 3 full days per week



Advanced Manufacturing Technician (AMT) Integrative Curriculum

	Technical Skills		
E	Electricity	Welding	
F	Fluid Power	Machining	
N	Motor Controls	Drawings	
	Maintaining Industrial Equipment	System Trouble Shooting	
F	PLCs	Robotics	

Personal Behaviors	
Attendance	
Communication	
Diligence	
Interpersonal Relations & Initiative	
Teamwork	

Manufacturing Core Exercises		
Safety Culture		
Workplace Organization		
Lean Manufacturing		
Machinery Maintenance & Reliability		
Problem Solving		

Growing KY FAME

Since it became a statewide organization in 2015:



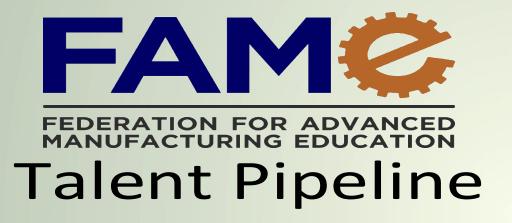
- 10 Regional chapters
- 200 + Member companies
- 232 Graduates

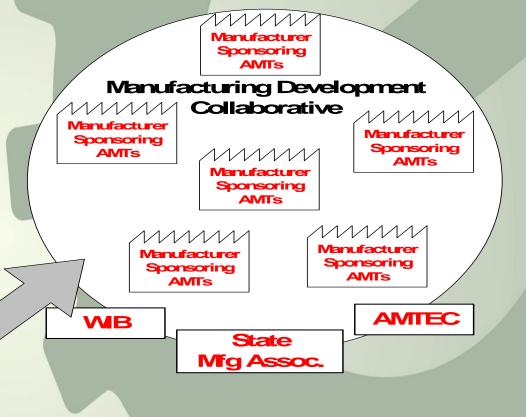
In the fall of 2018, 800 + students will be enrolled in KY FAME endorsed programs.

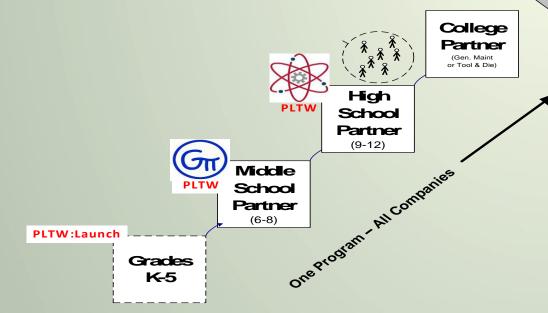
FAME ORGANIZATIONS: 10 - States

Alabama
Indiana
Kentucky
Mississippi
Missouri
Tennessee
Texas
West Virginia

Arkansas Louisiana







ADVANTAGES

- 1. A larger student base is established for the school, making it easier for it to maintain required minimum numbers.
- 2. An individual company's needs can vary year-to-year, but the needs of other companies will still maintain a steady stream of students.
- 3. Several companies collectively asking the school to provide a specific product becomes a very strong voice / influence for the school to meet the requested need.
- 4. Companies can pool resources of all kinds so that each can get the full product while only devoting partial resources.
- 5. Increased usage helps to lower cost for all companies.
- 6. Close alignment of the WIB assists with resources.



Pathway Options

High School Graduates



Enhanced Operator
Certificate



AMT Associates
Degree



Adults: Veterans, Existing Employees





●PUBLIC

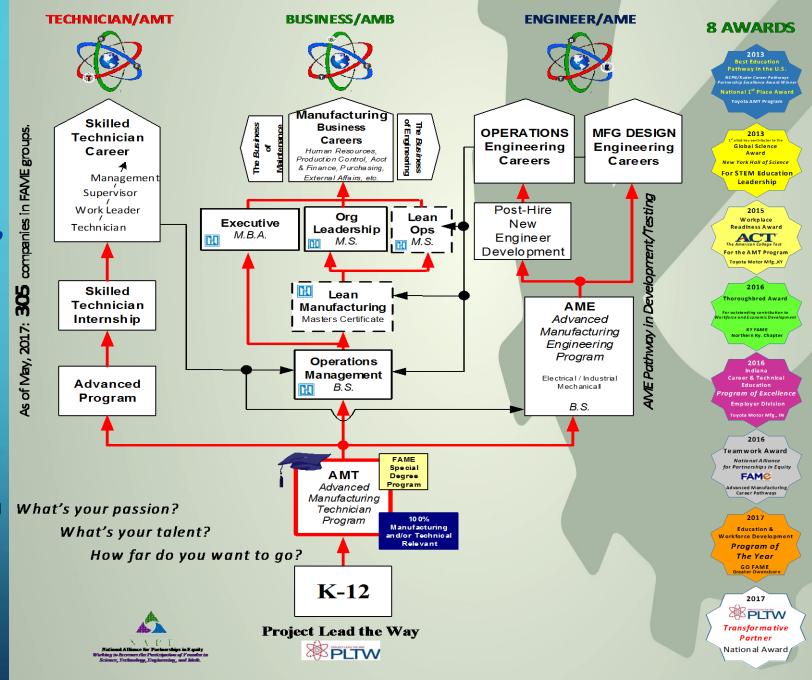
Career Pathways

Employers discovering their workforce of tomorrow – today.

Students launching into their careers today — with no school debt!

FAME is the employers collaborative that supports each local AMT Program at a college partner. Local employers form a FAME group. A local college will then implement the AMT Program, and the employers will sponsor students who will attend school 2 days per week, and work at the sponsoring employer 3 days per week.

DISCLAIMER TAME, "AMI," and the "Advanced Manufacturing Career Rathways" are employer programs and not to elege or school programs. As partners with these programs many iducational institutions may adopt the names and terms of the employer programs and activities to align with their own partnered programs. The use of similar terms in this document and other is is not to be necessarily considered use in the same ways that colleges and schools would use them.

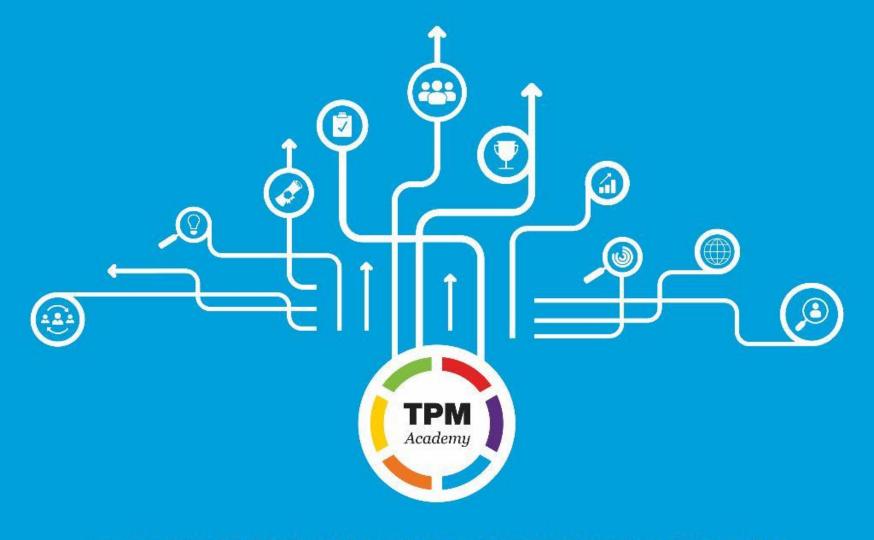




Kentucky Chamber WORKFORKEE

SERVING AS THE BUSINESS RESOURCE FOR EDUCATION AND WORKFORCE INITIATIVES.





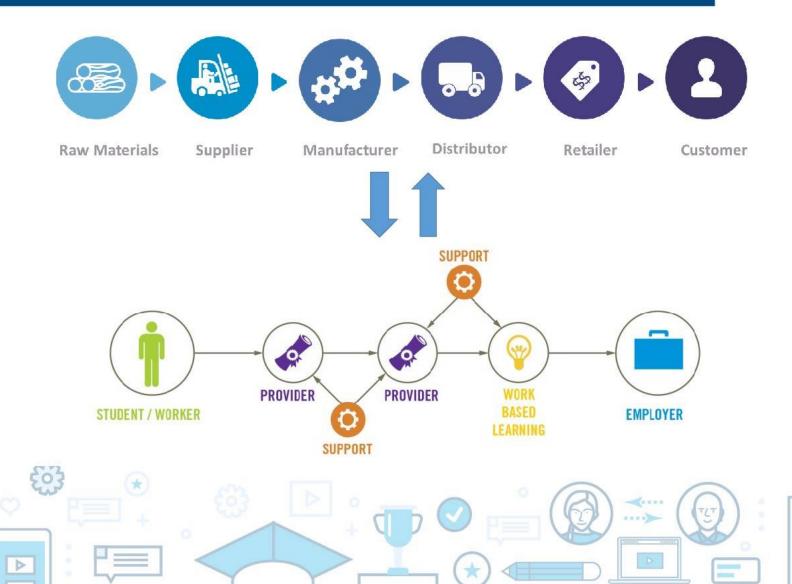
TALENT PIPELINE MANAGEMENT ACADEMY





OVERVIEW OF THE TPM APPROACH















•65 communities engaged in TPM

•1,000 employers plugged into data system











2018 -2020 across the entire state:

- Manufacturing
 - Healthcare
- Technology/Business Services
 - Construction
 - Logistics

EMPLOYER LED SOLUTIONS – GET INVOLVED!



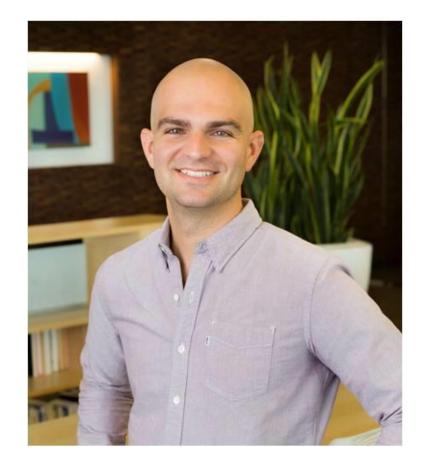
Lifelong EDUCATION

Local/State GOVERNMENT

BUSINESS Collaborations

WASHINGTON STATE

Marc Casale Founder and CEO Kinetic West



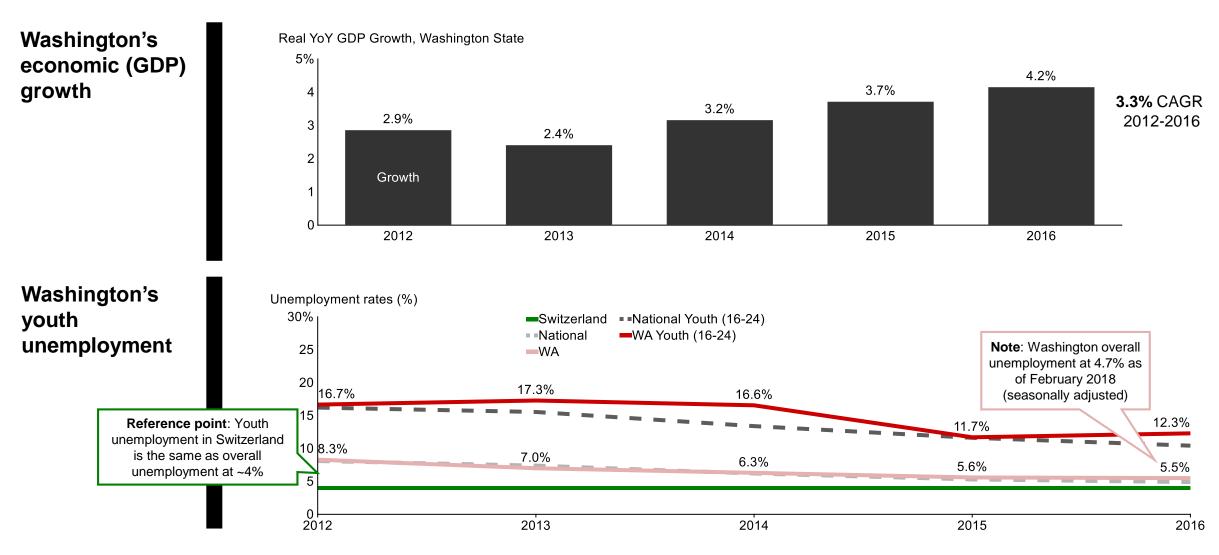
Career Connect Washington: Strategic Plan

NASBE Webinar

May 2018

CAREER CONNECT MASHINGTON

The opportunity: Washington's economy is growing 3%+ per year, but the youth unemployment rate remains >2X that of WA overall



Note: Unemployment rates do not include individuals who are not in the labor force (e.g., students). Unemployment rates are annual (not seasonally adjusted). Source: Bureau of Economic Analysis; Bureau of Labor Statistics; Employment Security Department; Interview with Swiss Industry Association

The opportunity: Significant gap between supply and demand of skilled workers in Washington – and a large opportunity for Career Connect WA to fill it



MANY EMPLOYERS SEEKING SKILLED LABOR



FEW GRADUATES WITH RIGHT SKILL SET

740,000 job openings expected in WA in next five years; 70% will require postsecondary credentials

Only 31% of WA high school students earn a postsecondary credential

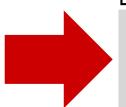
OPPORTUNITY FOR CAREER CONNECTED LEARNING IN WASHINGTON:

TODAY

31%

of Washington state students **do** earn a postsecondary credential by age 26

This information is confidential and was prepared by Bain & Company solely for the use of our client; it is not to be relied on by any 3rd party without Bain's prior written consent



2030 GOAL

70%

of Washington state students **will** earn a postsecondary credential by age 26

Source: Washington Roundtable

Context for our efforts: Success for this effort depends on a close partnership between business, labor, government, and education stakeholders across the state

Young

adults and

families

WORKFORCE

Project leadership - Maud Daudon Project management / coordination - Marc Casale

Funders

LIFE SCIENCE

Business and Philanthropy Leadership Committee

Industry Sector Leaders Ben Bagherpour, Hans Bishop, Ray Conner, David D'Hondt,

Perry England, Tim Engle, Scott Morris, Susan Mullaney, Brad Smith, Brad Tilden, Ardine Williams, John Hurd









Microsoft James and Judy K. Dimon Bloomberg Philanthropies Foundation



TECHNOLOGY Industry Association Leaders











Intermediaries and Experts (e.g., Road Map Project, Suzi and Eric LeVine)

Industry Sector Groups (incl. employers, labor, etc)

- Healthcare
- Agriculture
- Manufacturing
- Maritime
- Life Sciences
- Utility
- Aerospace
- Construction

Strategic Planning



National / Regional Expertise





Communications





Legislative Leadership Group











Regional Working Groups (e.g., WA STEM networks, regional workforce development)



Employers













+ others not listed



Context for our efforts: To address this opportunity, there are many careerconnected learning efforts already underway in Washington











































Council of













vearup



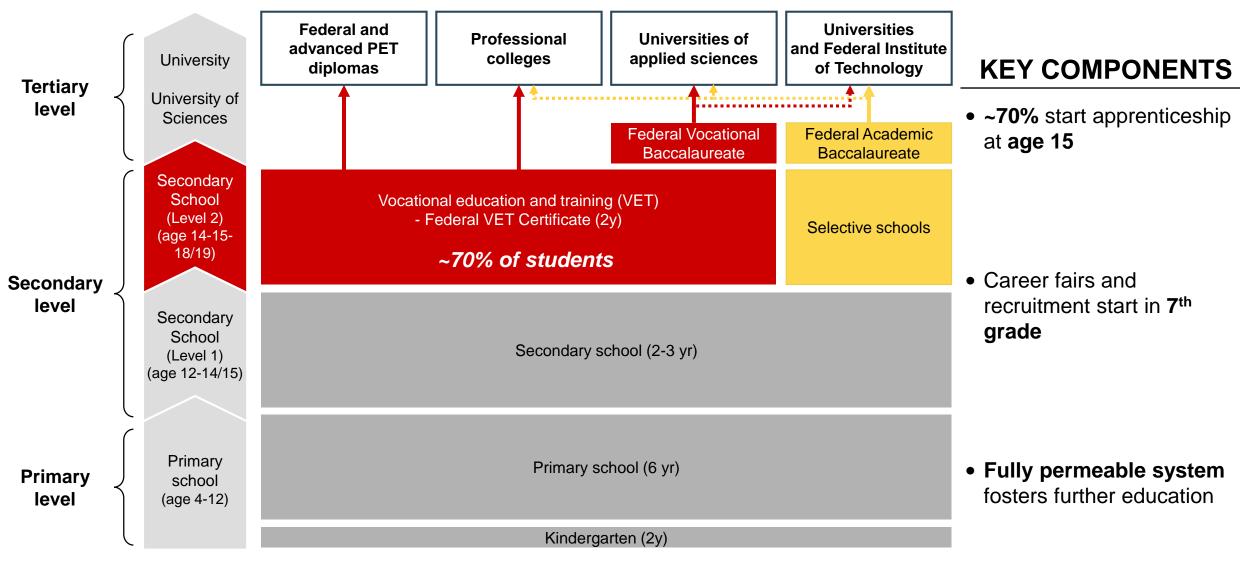








A full-potential example: Swiss apprenticeship model has equalized unemployment rates for youth and general population (~3.1%)



Source: Graphic: SFS Group; Data: Die Lage auf dem Arbeitsmarkt - Swiss government September 2017 report

We will create 6 key deliverables that will enable implementation of a system of career-connected education across Washington



10-year program vision

Student offering, career/ed pathways, % WA young adults enrolled, prioritized schools/districts, employer offering, prioritized industries



Detailed system design

Identifying key tensions / tradeoffs, ways of integrating with existing programs, and target populations for both pilot and end-state phases



10-year growth plan

Initiatives, owners, phasing, costs, milestones, and tracking metrics



Funding model

Including both philanthropy and self-funding



Governance model

to be accountable for the rollout and realization of 10-year vision



Engagement and communications plan

Including key actors who need to commit and support the system

Our timeless vision for career-connected learning in Washington

/ DRAFT



Timeless articulation of principles, values, and core capabilities

Every young adult in Washington will have multiple pathways toward economic self-sufficiency, strengthened by a comprehensive state-wide system for career-connected learning.

 Better outcomes for young adults: Every young adult will have agency and support to choose from a suite of pathways to credentials beyond high school and high-potential careers, including but not limited to 4-year college, and with equity of opportunity for all demographics

Young adults will...

- be academically prepared and work-ready
- be supported and guided in making choices about their education and careers
- have meaningful and engaging learning experiences
- complete those experiences
- gain valuable credentials for high-opportunity careers
- move forward on their path toward careers and / or further education.

 Better outcomes for employers: Improve talent pipeline with a deeper and more diverse pool of local talent, who are work-ready and trained with relevant career skills

Employers will...

- have easy, accessible engagement in career-connected learning efforts
- Increase / expand sponsorship of young adults in career-connected learning
- have access to talented candidates that are prepared and trained to fill workforce gaps
- improve retention of that talent over time
- · have a workforce of life-long learners, passionate about their career choices
- be well positioned to upskill workforce to meet changing industry needs

Career-connected learning is a range of different experiences

DRAFT BOEING Microsoft JUAC Life-long learning + thousands of and work other WA employers Programs that combine meaningful on-the-job experience and relevant classroom Participants and learning employers can Career pick entry points Launch Outcomes: Competitive candidate with a relevant credential beyond high school and pathways from anywhere on Education or work experiences to gain hands-on skills and knowledge this progression **Career Preparation** Outcomes: Preparing to be hired and successful in the workforce Opportunities to deep-dive into specific career options Outcomes: Preparing to make choices regarding career and education **Career Exploration** pathways Resources and events to provide early exposure to career options · Outcomes: Preparing to make choices regarding career and Career Awareness education pathways **Support infrastructure** to enable progression across career

connected learning experiences

BAIN & COMPANY (4)

Source: WA STEM Career Connected Learning Framework

Enablers and support

There are many examples of these experiences in existence today

/ DRAFT Life-long learning What are the offerings that bring and work these experiences to life? Deep dives into Career Launch experiences in the appendix Participants and Registered Youth Registered CTC programs with 4 year programs with **CTE** that meets Other Career required work-based required work-based Apprenticeships **Apprenticeships** credential and work-Launch programs employers can Career Credential beyond learning HS diploma and based learning learning pick entry points HS only Launch credential beyond HS requirements and pathways **Comprehensive Internship** from anywhere on **CTC** programs Pre-90 hour on-site Cooperative CTE **Other Career** this progression worksite learning without required apprenticeship internship **Preparation** concentrators **Career Preparation** work-based learning · Work based problem solving Job shadowing / preparation events **Career Exploration** Networking events Career fairs Worksite tours Career Awareness Career Presentations Pathway planning and support Funding entities Enablers and support K-12 curriculum enablers Source: WA STEM Career Connected Learning Framework

Career Launch can come in many forms, but satisfies these criteria



/ DRAFT

Career Launch Programs: Positioning our young adults for careers





Relevant classroom learning



Competitive candidate



Relevant credential beyond high school

- At employer site or skills center (or similar)
- ☑ Paid and/or for academic credit
- ☑ High-quality supervision and mentorship plan
- ☑ Clear development plan

- ☑ Curriculum and program requirements developed with input from employers/industry
- Certified instructors
- ✓ Dedicated student support (academic and career)

- Able to successfully compete for careers
 - Careers offer economic self-sufficiency
- Jobs are accessible for young adults

Credential attained

OR

✓ Significant progress (at least one year) towards a 2 or 4 year credential

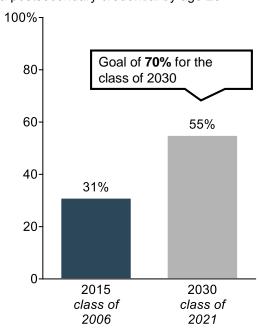
Discussion of careers in focus for Career Launch in the appendix

We will know we are successful when Washington improves across 4 key metrics

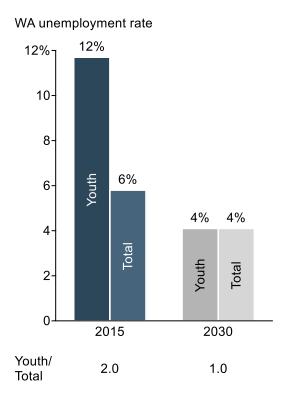
/ILLUSTRATIVE

Increased postsecondary credential attainment...

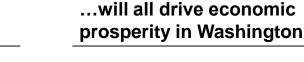
% WA high school students who earn a postsecondary credential by age 26

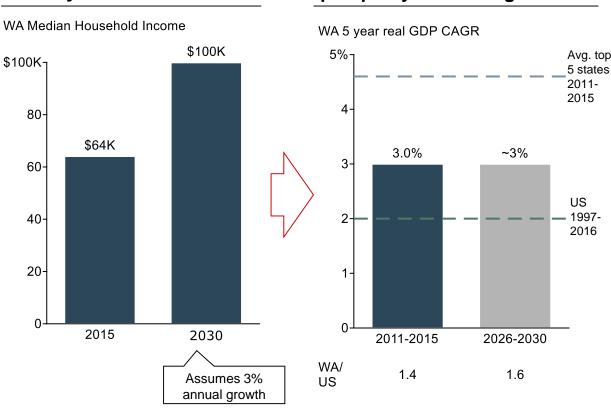


...increased youth employment...



...and increased economic mobility...





Note: Assumes both youth (16-24) and WA total unemployment reach US average unemployment (4.1%); Assumes US 5 year real GDP CAGR of 2% from 2026-2030; Assumes top quartile states on average ~1.5X US 5 year real GDP CAGR based on top quartile states for 2011-2015

Source: WA Roundtables Pathway to Great Jobs in Washington State; Bureau of Economic Analysis; Bureau of Labor Statistics; U.S. Census Bureau

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Next steps for June meeting and beyond



In June, we will be joined by the Government and Education working group and labor representatives for a read out to Governor Inslee on the progress and next steps for Career Connect Washington



Build out our recommendation for governance, including the governing body which will stand up and mobilize the system, at least in the near-term



recommendation for the funding model, which will include an estimate of costs (both start-up and 'run rate') and a path forward for meeting gaps



Create an action plan for the near term, prioritizing early wins, in order to reach our 10 year ambition

June

June

June-October

June-beyond

Discussion



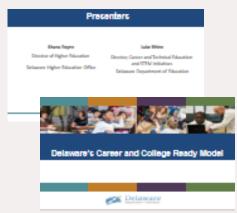












Discussion Topics:

- Equitable access to opportunities
- Inter-agency coordination and collaboration
- Alignment with graduation requirements and postsecondary pathways
- Indicators of success
- Employer engagement

Questions and Answers





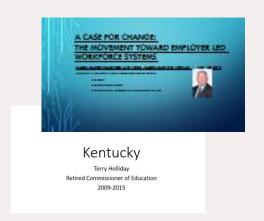








Thank you!



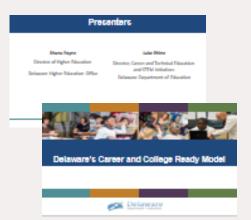












The webinar and additional information will be available at the WA State Board of Education website: www.sbe.wa.gov

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